



Case Study: iland Internet Solutions, a Leading Provider of Cloud Infrastructure Services, Selects PacketExchange for Reliable Ethernet Transit to Connect Its Cloud Data Centers in Los Angeles and New York

“PacketExchange provides iland Internet Solutions with additional connectivity within our Cloud Data Centers in Los Angeles and New York. We strategically select Internet providers like PacketExchange that offer comprehensive, fault-tolerant backbones, ensuring our bandwidth-intensive services and applications are reliable and efficient.”
Scott Sparvero, CEO of iland Internet Solutions

The Opportunity

iland Internet Solutions, a leading global provider of Cloud Infrastructure Services featuring Hosted VMware V13 Enterprise solutions, Managed Colocation and High Speed IP Bandwidth, required leading IP backbone providers, located in multiple markets, for optimized Ethernet Transit services. Optimized IP services are required to enable iland’s High Availability Data Centers which provide solutions that allow customers to host multiple operating systems and applications in geographically dispersed, fully redundant data centers in the United States and Europe. With High Availability Data Centers in New York and Los Angeles, the key requirement was to ensure iland’s IP provider had facilities and optimal connectivity within each market. “Most importantly, iland must continue to deliver on its promise to its customers to provide exceptional reliability and data protection while reducing operating costs, including space, power and equipment,” states Scott Sparvero, CEO of iland Internet Solutions. “Our Ethernet Transit providers must share this same commitment in service and reliability.”

The Solution

iland contacted multiple providers and selected PacketExchange in both New York and Los Angeles as one of its several redundant IP providers to provide unmatched connectivity and uptime for iland’s High Availability Data Centers. PacketExchange provided 10 Gigabit ports to transmit high capacity solutions between iland’s High Availability Data Centers at 60 Hudson Street in New York City and at the Wilshire Annex in Los Angeles. This network solution offers additional redundancy to iland’s cloud hosting, replication and disaster recovery services. “We selected PacketExchange based on the company’s dedication to optimal customer service, unmatched connectivity and high-performance, quality transit.”

The Results

Today, iland’s customer’s benefit from PacketExchange’s global high-performance network services by leveraging its route-optimized transit between LA and New York. PacketExchange’s network has a multi-layer design providing a fault-tolerant platform ensuring that data traffic reaches its destination quickly and efficiently, even in the event of an outage or catastrophic facility failure. In addition, iland’s ability to leverage multiple, best-of-breed providers ensures its ability to provide high-performance, resilient services for its bandwidth-intensive customers. “By selecting PacketExchange,” continued Scott Sparvero, “iland customers are further guaranteed the most secure and robust network, with cost-saving opportunities.”