



PACKETEXCHANGE JOINS THE TELX ETHERNET EXCHANGE

Global Ethernet and IP Service Provider Joins Telx Ethernet Exchange in New York, Atlanta and Los Angeles to Strengthen Service Delivery to Underserved Metro Areas

New York, NY (February 8, 2011) – Telx®, a leading [interconnection](#) and [colocation](#) provider in strategic North American markets, today announced that PacketExchange, a next generation Ethernet and IP network service provider with reach across Europe, North America and Asia, has joined the Telx [Ethernet](#) Exchange. Deployed within Telx’s data centers in [New York](#) City, [Atlanta](#) and [Los Angeles](#), PacketExchange will leverage the facility-neutral Ethernet Exchange marketplace of service providers to enable enterprises in markets around the country to outsource their network infrastructure and obtain private, secure connectivity to cloud service providers as well as PacketExchange’s global Ethernet network. PacketExchange will also leverage the Telx Ethernet Exchange to provide a single platform of direct connectivity to its network of service providers, global markets and SaaS solution providers.

“As a global service provider, we can view the Telx Ethernet Exchange as an added local presence here in the U.S., rounding out our national footprint and enabling us to offer underserved geographic regions competitive access to global Ethernet services,” explained Grant Kirkwood, Chief Technology Officer of PacketExchange. “We also see value in the Telx Ethernet Exchange marketplace of providers—a critical mass of national and international service providers with whom we can collaborate and form partnerships with via the Telx Ethernet Exchange Web portal.”

Telx now offers Ethernet Exchange services in New York, Atlanta, Miami, Chicago, Dallas, San Francisco and Los Angeles. These locations, combined with Neutral Tandem’s Ethernet Exchange locations through a strategic alliance, deliver the largest Ethernet coverage in the U.S.

“By joining the Telx Ethernet Exchange marketplace of global and U.S.-based Ethernet service providers, PacketExchange can meet the connectivity demands of their enterprise customers without the time and cost associated with establishing private, network-to-network interface (NNI) connections,” said Glenn Calafati, VP of Interconnection Services for Telx. “Leveraging the Telx Ethernet Exchange reinforces PacketExchange’s ‘one-stop shop’ service delivery strategy here in the U.S., while giving them access to

new business opportunities with local Metro providers and with other Ethernet Exchange members across all service locations.”

About the Telx Ethernet Exchange

The Telx Ethernet Exchange provides a more efficient and simplified method of interconnecting service provider networks on a one-to-many basis. The Telx Ethernet Exchange is powered by the 6.4 TB/s capable Cisco ASR 9000 hardware platform and the modular Cisco IOS® XR software operating system, simplifying network operations for Telx and its customers while enabling comprehensive system redundancy and network resiliency. To read more about how Telx helps carriers and services providers extend the reach of their networks, register to read this [white paper](#) on Ethernet Exchanges.

About PacketExchange

PacketExchange is the leading provider of private network services with Internet economics – providing Global Ethernet, Global Peering, Collaborative Networking, Cloud Networking, Dedicated Internet Access and Internet Transit. Our unique real-time transactional services platform leverages a global private layer-2 MPLS/VPLS and layer-3 IP network to offer a fast, secure, reliable and cost-effective alternative to the public Internet backbone. PacketExchange's redundant mesh across Europe, North America and Asia and exclusive wide-area peering fabric enable hundreds of access and broadband service providers, digital media, content and web application providers, enterprises and customers to connect directly to their trading partners around the world. PacketExchange is a privately held company headquartered in London, UK with network facilities in Amsterdam, Brussels, Chicago, Dallas, Dublin, Frankfurt, Hong Kong, London, Los Angeles, Manchester, Miami, New York, Palo Alto, Paris, San Francisco, San Jose, Seattle, Secaucus NJ, Singapore and Washington DC. For more information, please visit www.packetexchange.net.

About Telx

Telx is a leading provider of interconnection, colocation and business exchange services in strategic, high demand North American markets. With 15 premier facilities, Telx increases speed to market and reduces connectivity costs by providing direct connections to the industry's highest performance networks and access to more than 800 leading telecommunications carriers, ISPs, content providers and enterprises. Telx is a privately held company headquartered in New York City with four facilities in the New York Metro area, two facilities in Chicago, two facilities in Dallas, three facilities in California, (Los

Angeles, San Francisco and Santa Clara) and facilities in Atlanta, Miami, Phoenix and Charlotte, N.C. For more information about Telx, visit www.telx.com. To become a fan of Telx on Facebook, go to <http://www.facebook.com/telxgroup>.

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